

# CANADA'S Top Directories:

Achieve High Ranking Local Search Results

This eBook prepared by www.clusterwebdesign.com/local-search-marketing.html



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## Introduction

*Congratulations!* By reading this eBook, you've taken a positive step towards improving how your website gets found in the search engines.

When I first started working on this eBook, I truly felt as though I'd run into a brick wall. Why? Because when I first began my research for this eBook, I found list after list of reputedly top directories to which we're told we **MUST** submit our sites to in order to achieve the best search results, only, many of them only allowed business submissions from companies located from within the United States. *What*? It's true! Major directories like:

- Bing Local
- Yahoo! Local
- FourSquare
- CitySearch
- InsiderPages
- Localeze

- Local.com
- Best of the Web Local
- Gowalla Only Canadian city you may add your listing to is Vancouver
- infoUSA

You may not have heard of many of those listed in the above list, but they are important directories which are valued highly by the search engines. And the higher their value, the higher up they rank.

As an aside, in the case of Bing Local and Yahoo! Local, reportedly, they have no intentions of including Canadian-based companies until they add the rest of the world to their respective Local directories. And this step is not anywhere close to being on the top of their "to-do" list. That is indeed disappointing.

However, not is all lost to us Canadians. In this eBook, you'll learn about the top 5 directories that you MUST add your business to, followed by another 13 directories I highly recommend. This is not an exclusive list, however. More and more directories are created and others that have been around for a while rise up to become more important to the search engines. *Do not limit yourself to this list if you have time to conduct some of your own research.* 

#### WHY IS THIS STEP IMPORTANT TO TAKE?

The number of inbound links your website (or more specifically, a specific page on your website) has is one of the key factors in how much importance the search engines give your site. The higher your website rates with the search engines, the more likely they are to place your links higher up in the search

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engine results. The higher your link is in the search engine results, the more traffic your site is likely to receive. The more traffic your site gets, the higher your chance is to receive more business, get more sales, and be more successful online.

For instance, when Google sees that a web site is getting a lot of Inbound Links, Google says that this website must be of importance and starts to rank your website highly.

However, not all inbound links are good. And while the intention of this eBook is not to be a tutorial for inbound links, let me just say that, the higher the quality of the inbound link is to your website, the more importance the search engines give to that link, and to your web site.

#### THE IMPORTANCE OF LOCAL DIRECTORIES

We all want to drive traffic to our website to (hopefully) increase revenue. That's why adding a listing for your company in an online business directory is a smart, cost-effective advertising strategy as it increases exposure to your company.

Online business directories are the modern variations of the Yellow pages in your local phonebook. Two advantages of business directories are that (1) they are frequently free to join, and (2) are usually quick and simple to get by following step-by-step instructions. The biggest advantage is, of course, that it will increase traffic to your site serving a critical SEO purpose. Inbound links that search engines follow can help increase your site's Google PageRank, which is a major factor in where your site places in the organic search listings.

Think about what a searcher might type into the search engine when looking for your business in your town or city.

As a case study, let's say that you're a plumber in Brandon, MB. Let's say that someone in Brandon has a massive water leak in their basement and needs a plumber NOW! There is a 70% chance that this person will run to their computer instead of their phone book and type in something similar to "plumber, Brandon MB." Every plumber located in Brandon, MB who took the time to add themselves to Google Maps (i.e. Google Local), 411.ca, YellowPages.ca, CanPages.ca, and CityDirect.info landed on the first page of Google and potentially "got the job" ahead of any plumbers not listed within any (or all) of those directories. And how many people are searching for plumbers in Brandon MB in any given month? Oh, about 31,500!

Only free directories are mentioned within this eBook. This means that, the only cost to you is the time you spend adding your business to these directories.

While preparing this eBook, I debated on whether to add screen shots of each directory and their respective listing steps. I decided that I would add screen shots even though it added a tremendous number of pages to this book because, in some cases, I wanted to add comments to screen shots in order to provide you with more information.

# 1. Google.com/local (i.e. Google Maps)

#### Google PR = 10

Because it's Google, Google Local has a page rank ("PR") of NA.

#### This MUST be your absolute number one stop!

- Often, the Google Map listing on the search engine results page (SERP), is the first thing a searcher sees. So, it is very important that adding your business listing to Google Places.
- Adding your business to Google Local adds you to Google Maps.

#### Step 1:Visit www.google.ca/local

- If you do not yet have one, create an account with Google. Once your account
  has been created, return to <a href="www.google.ca/local">www.google.ca/local</a> where you should now be
  within your Google Local account.
- At the top right corner, you'll see the following:

Add another business - Upload a data file (if you have more than 10 listings)

Click on "Add another business"

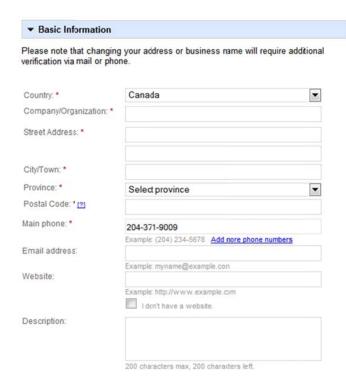


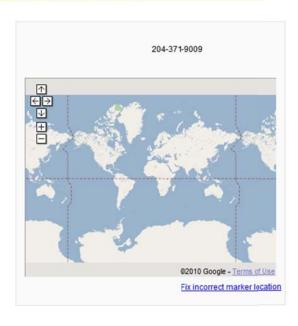
Tip: Before you create a business listing, think about which <u>Google Account</u> you are using. In the future, you may want to share this account with other people at your business.

Enter your business's main phone number to see if Google Maps already has some information about your business. You'll then be able to edit any existing information and add new details, including photos and videos. About Google Places

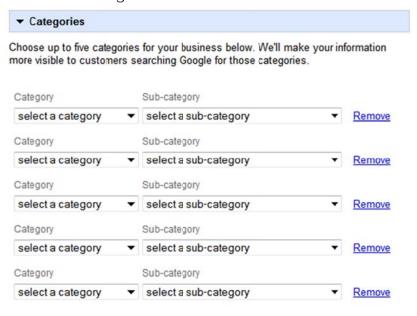


 Start by typing in your business telephone number so that Google can check to see if your business is already listed.





Presumably, no listing will be found for your business. Complete the information in the above screen. If the map marker is incorrect after you've added your physical street address, use the link under the map called "Fix incorrect marker location" on the lower right to correct it.

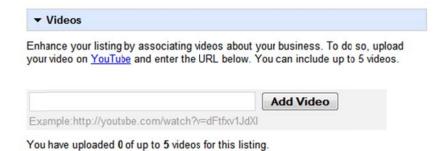


You may have up to 5 categories set up for your business. Use as many of those 5 as you can and as they relate to your business.

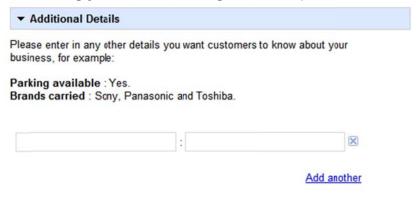
<b>▼</b> Service Areas and	<b>Location Settings</b>		
Does your business provin a certain area?	ide services, such a	s delivery or home repa	ir, to locations
<ul> <li>No, all customers</li> </ul>	come to the busines	s location	
Yes, this business	serves customers a	t their locations	
▼ Hours of operation	s		
Make sure your custome	ers know when you're	open!	
I prefer not to speci	fy operating hours.		
My operating hours	are:		
Mon: 9:00 AM	▼ - 5:00 PM	Closed J	111111
Tue: 9:00 AM	▼ - 5:00 PM	✓ Closed ↓ Closed	Apply to all
Wed: 9:00 AM	▼ - 5:00 PM	Closed	
Thu: 9:00 AM	▼ - 5:00 PM	Closed	
Fri: 9:00 AM	▼ - 5:00 PM	Closed	
Sat:		Closed	
Sun:		Closed	
Are your hours split during a l'd like to enter two services ▼ Payment options	ng a single day, such	the angle of the first of the f	m?
Specify how customers	can pay at your busi	ness.	
Cash	American Expres		
Check Traveler's Check	Diner's Club Discover	Financing	
Invoice	MasterCard	Paypal	
	masteroura		
▼ Photos			
Add flair to your listing: i upload up to 10 photos. guidelines.			
Add a photo from y	our computer		
		dd Photo	
Click "Browse" to ch			
Add a photo from t	-		

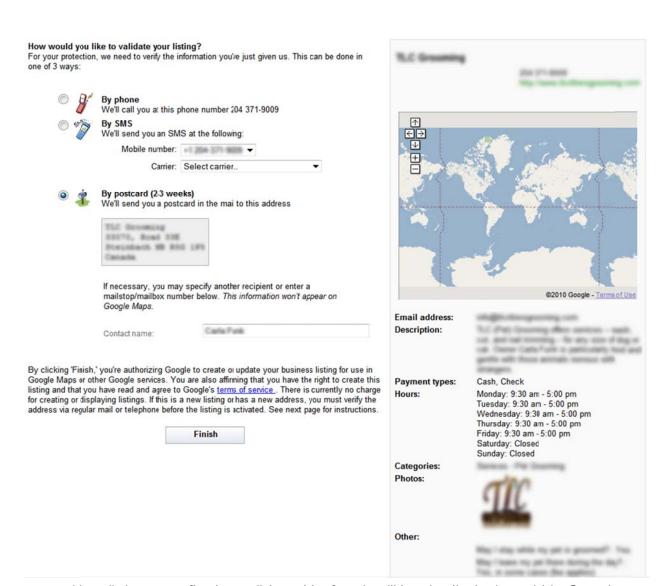
You have uploaded 0 of up to 10 images for this listing.

• Don't forget to add your business logo for branding purposes.



• If you have videos of products, services, etc., upload them here. If you do not yet have videos, **strongly consider creating some** to upload at a later date.





• Your listing must first be validated before it will begin displaying within Google's search engine results. The easiest and quickest validation type is **By Phone**, but this only works if you are available at the phone at that moment. If you are, you'll receive an automated telephone call with a 5 digit pin number. Be prepared to write down that pin number. If you are not sitting by the phone, **By SMS** might work better. This option will send a text to your mobile phone. In my case, I often perform this service for clients and, as such, I am not sitting by *their* business phone. In those cases, I typically choose **By postcard**. However, sometimes overly zealous (but well meaning) employees who pre-sort the mail prior to distributing it, tend to deem a post card from Google as junk mail and it can end up in a recycle bin or the trash bin. ⊗



#### Thank you! We'll be in touch soon.

Within two weeks, we'll send a letter (containing your unique personal identification number and activation instructions) to the address below. Please follow the instructions in the letter to validate your information and prevent unauthorized edits to your listing.

Your listing will not appear until you complete this validation process.





We'll send the letter to this address.

Your letter will look like this

#### What if the letter doesn't arrive?

If you don't receive your letter within two weeks, or if you have additional questions, please visit <a href="http://maps.google.ca/support/bin/topic.py?topic=13416">http://maps.google.ca/support/bin/topic.py?topic=13416</a>. In the meantime, you can review your listing's status in your Google Places account (see below).

#### What's Google Places?

Google Places is a central location where you can review, edit, and add business listings.

- · Go to Google Places
- Back to Google Maps

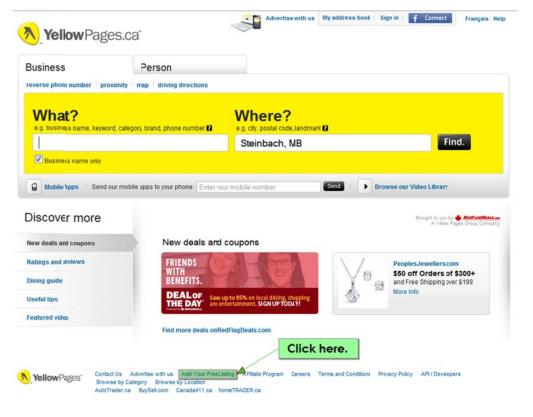
To increase your marketing reach, you might consider:

· AdWords - Target customers locally or anywhere in the world. Pay only for ads that bring prospects to you.

# 2. YellowPages.ca

#### Google PR = 8

- Create your free account
- **NOTE**: You must have a **business GST number** in order to register your business at YellowPages.ca.
- Be sure to fully complete your listing or your listing may not be accepted.



 On the resulting page, scroll down just a wee bit and look on the right hand side of your screen for this banner sized form (see image to the right)



# 3. 411.ca

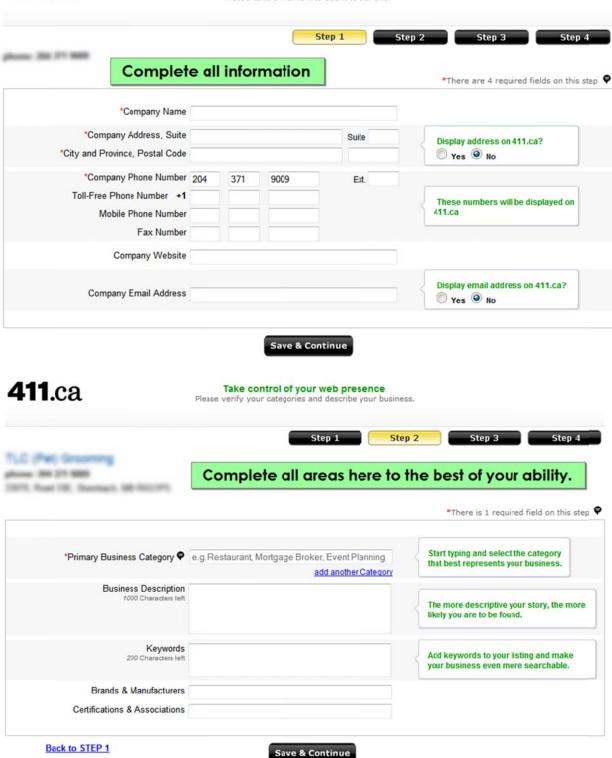
#### Google PR = 7

- Create your FREE listing very detailed
- Receive a telephone call from them to confirm your details. Note that they will likely try to upsell advertising to you during this telephone call.
- Done



#### **411**.ca





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### **411**.ca

Tell More. Sell More.
Add your hours of operation, payment methods...

	500.000			
LC (Pet) Growning less (Nt SY 988 UT, Real SE, Sentach, 66 ROOFS		s	tep 1 Step	2 Step 3 Step 4  *There are 0 require field in this step •
	_		_	
Hours of Operation	O MOII-FII -		▼	Display Hours of Operation  Yes No
Accepted Payment Methods	Debt MasterCard Visa	AMEX Diners Club PayPal	Cash Cheque Certified Cheque	Your business can be found if a customer searches by payment method
Languages Spoken				
Nearest Intersection				e.g. Hurontario St & Dundas St E
Service Area				e.g. GTA or Toronto
Parking Other Amenities  Back to STEP 2	Free Wheelchair A Babysitting A		et Friendly ds Play Area	
111.ca	To verify the	Your Contact In authenticity of the i	nformation nformation you've provi	ded.
C (Pat) Growning sec (84 )11 988 11 Stad IV. Statistics, 66 500 FT			Step 1 Ste	There are 6 required fields in this
To protect you and your business we nee	ed you to provide	us with your contact	information so we can	Hard Control of the C
"First Na "Last Na "Your Phone Num "Your Email Addr	nber		Ext.	*You must have authorization by this business to make changes.
Vous Email Adds				Yes, I am authorized to edit this listing

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Submit Query

Back to STEP 3



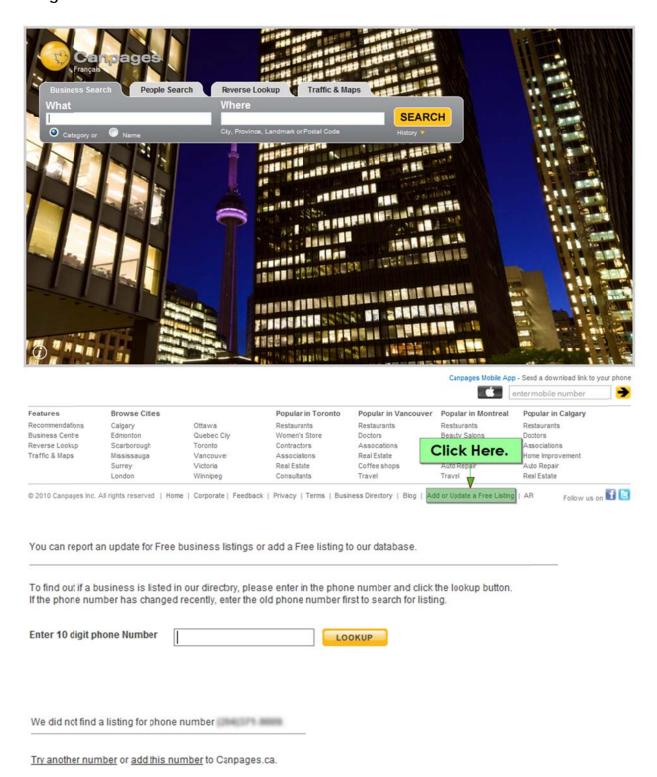
You are now Owner Verified!

To protect you andyour business, a representative from 411.ca will contact you shortly to verify your information and complete the Owner Verified process.

Back to Home Page

# CanPages.ca

#### Google PR = 7



CANADA'S TOP DIRECTORIES – TECHNIQUES TO ACHIEVE HIGH RANKING LOCAL SEARCH RESULTS

		MAP
14)371-9009		
	]	
	Suite 11A, Unit B, Apt 3, PO Box 10	
	1	
	1	
w address on map		
	test	
er Keyword	list	
	w address on map	Suite 11A, Unit B, Apt 3, PO Box 10 w address on map

# 5. WebLocal.ca

#### Google PR = 6



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- Type in your business name followed by the location of your business.
- Assuming that your business is not yet listed on <u>www.weblocal.ca</u>, find this box in the right column:



#### Submit a business listing

We process submissions on a "First come, first served" basis. Please be patient and do not submit your business more than once. We will get it processed and listed as soon as possible!

iness Name:		Phone Number:	
Address:		Fax Number:	
City:		Toll Free Number:	
Province:	Select	Hours Open:	
ostal Code:		Email address for the business:	
Contact Me:	like to be contacted about advertising	Website URL:	
	opportunities or weblocal.ca	Comments:	
		Comments:	
	Submit	Reset	

#### Submit a business listing

Thank you for submitting a new business.

You may now go back to where you were.

# 6. iBegin.com

#### Google PR = 6

• If you've been here before and have created an account, you'll have to login first. If not, create your account first.



#### Submit a Business

Forgot your password? Reset it now

You must be logged in	before you can access this page.
Don't have an account	yet? Create one for free.
Username or email:	
Password:	
	Login »

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#### Submit a Business

Business Informa	ation		
Company Name:			
Country:	Choose One		•
State/Province:	Choose One		<b>\</b>
City:	Choose One		•
Street Address:			
Zip/Postal Code:			
Phone:			
	The phone number will extensions	ll be called to veri	fy your business. No
Fax:	CACHSIONS		
Category 1:			Q
See that the base of			
Category 2:			3
Category 3:		(	3
Website URL:			
Payment Methods:	Cash	Check	Debit
	VISA	MasterCard	American Express
	Diner's Club	Discover	PayPal
	Google Checkout	Financing	☐ Invoice
Description: (upto 255 characters)			
Brands Carried:			
	Separate each with a	comma	
Products Carried:			
Services Offered:			
	Submit Business	»	

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# 7. FoundLocally.com

#### Google PR = 5

• The process for FoundLocally is a little easier than some of the other directories, but you've got to find the proper city first.



#### Improve your Business with a FoundLocally FREE Listing!

**Each year, over 15 million people visit** FoundLocally.com looking for LOCAL stores & services. Consumers find exactly what they want. Faster. *And you get "buyers" instead of "shoppers"*.



**THREE things are needed** for a FoundLocally free listing: 1) a local address (you may choose to keep it "private"), 2) a local phone number, and 3) an e-mail address (the website is optional).



mailed out coupon offers, ads in travel magazines and entertainment weeklies, and faxing out press releases to media.

All in one spot, and all for free.

Your free listing on FoundLocally can do the work of a lot of costly phone directory listings, newspaper "help wanted" ads, online "career" ads,

# No current listings exist. <u>Search Again</u> or <u>Proceed to STEP TWO at right</u>



# Winnipeg.FoundLocally.com - New Contact

Winnipeg > Login >	Change location: [I am in	(if you are not located in this community)
	Free Listing Y New	Contact Login Forgot Password Screen Help

#### Tell Us About You!

We need this to (1) verify accuracy of information entered (2) protect your info from unauthorized access

This information is never published (see <u>Privacy Statement</u>) and IS NOT your business listing.

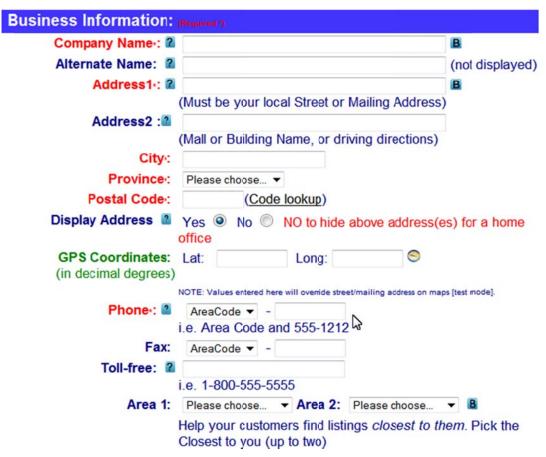
* Required Fields	Mouse over the "2" icon	to display help on that field.
First Name:		
Last Name:		
Title: 2		ie, Owner, Manager, web
mac.	marketer	
Email•: 2		
	deleted.  Please update future e-n AreaCode ▼ -	nail address changes!
Phone: 2	i.e. Area Code and 555-1	
Username: 2		no spaces or punctuation
Password: 2		no spaces or punctuation
Re-type Password:		
V	Subscribe to our Winni	peg General Newsletter

FIRST, press the **Finish** button below to save your Registered Contact info. THEN add your business, not-for-profit, club, government agency, or self-employed enterprise. Follow these steps: (1) add Company Details, (2) select Categories, (3) post Events, Jobs, News, and Savings (Coupons & Sale announcements), and (4) Review the Finish Tab.

Please allow a few days for new listings to be displayed. A real person reviews your listing & sends an e-mail confirmation with a clickable link to your listing for future updates.

- FINISH -





Web Links:		
	Open a New Browser Window to copy from you	
Web Address:	http://	В
	do not repeat the "http://"in the web address	
Display Web Address As:2	Please choose ▼	
Logo image: 2	http://	
	Image file should be maximum 250 pixels tall or	wide.
	Do not re-enter your website URL	
Inquiry Email or Form:		
Display Email/Form As:	Please choose ▼	
Tell Us About You:		
	Why do people like your business? What make	20.1/011
	Why do people like your business? What make special? Why do they come back? What brand services do you provide?	ds, products,
Description*:2  Do NOT include web		Max 250
addresses here		characters
(use the Links above)		<b>250</b> left
(and and annual and any		
	В	
Does does to 10 months of		
Products/Brands: 2 You mayalso use this field for		Max 250
your keywords, or to		characters 250 left
describe your target		200 1611
audience.		
		_
Environment:		Max 250
How are you reducing energy consumption,		characters 250 left
recycling, reducing waste,		200 leit
using renewable sources,		
using organics, etc.		
Hours of Operation:		

Accepted Payment Method	is:	Parki	ng:
Cash (or Unspecified):		On-Street:	
		Parking Lot:	
Interac/Debit:		Parkade:	
Money Machine/ATM: 2		Valet:	
Money Machine/Arm.		Valet (limited hours):	
Visa:			
MasterCard:			
Annaista Filiana			
American Express:			
Carte Blanche:			
Diners Club:			
Discover:			
Enroute:			
Emodic.			
JCB:			
Barter/Contra considered:			
2			
To complete your listing, please click - <b>Continue</b> - and then for each page, until you get to the <b>Finish</b> tab.  The next page selects Categories to describe what you sell or		the TABS at the top of	f
Here are templates for frequently-added businesses. This can only be used ONCE, review other categories on next page.  ESPECIALLY if your template has an *asterisk*  Pre-select a Template: One of these MAY apply to you			
		- Contin	ue -

# Update Us: Screen Help Update Us: Share Listing on Facebook

Claim Listing as Yours
Updates: 11/29/2010 4:13:00 PM

Invite a Rating & Review

The categories are FREE. **Select categories for goods YOU SELL and services YOU PROVIDE.** *Mention target markets in your <u>PROFILE</u>'s "Description" and "Products/Brands" fields.* Choose the Category groups below, as appropriate to your business or organization.

When you have FINISHED selecting appropriate categories, continue with the TABS, above. Screen Help is provided red button, and specific data entry TIPS have a "2" mouse-over beside the field.

Accommodation	Business-to-Business
Consumer & Services	Government
Health Care	Churches & Non-Profit
Homes & Gardens	Travel & Tourism
Restaurants	Cars & Transportation

#### Accommodation:

Add New

Select categories in this section if you are a:

- hotel
- motel
- bed & breakfast
- campground

- vacation rental
- wilderness lodge
- · long term accommodation
- marina (moorage)

**Business to Business:** 

Update Delete Group

# 8. ShopInCanada.com

#### Google PR = 5

- Create your free listing
- Receive a telephone call from them to confirm your details
- Done
- For \$360/year, you can have a premier listing on this directory site, plus on their related directory site specific to the major city you are in or closest to. Eg. <a href="https://www.shopinwinnipeg.com">www.shopinwinnipeg.com</a>, <a href="https://www.shopincalgary.com">www.shopincalgary.com</a>, etc. Contact me if you are interested in something like this as it WILL get you on page one of Google within 1 to 2 weeks.



Businesses succeed when businesses get found. Put the power of our North American wide directory to work for you! 1) Please provide your Business Information \* Company Name: \* Street Address: \* City: Province: Canada \* Postal Code: \* Local Phone Number: (xxx-xxx-xxxx) Fax Number: Toll Free Number: \* Contact Person: Will not appear on site \* Contact Email: Will not appear on site. Website: 2) Target your customers by selecting a category and sub-category \* Category: --Select a main category----Select a sub category--

#### 3) Business hours and payment information Add business hours and payment information for your customer's convenience. Providing these during the sign-up process will also help enhance your listing and can help your search engine rankings. \* Business Hours: Day of the Week Close At Open? Open At Monday - Friday 1 5 ▼ : 00 ▼ ○ AM ○ PM 1 ▼: 00 ▼ ○ AM ● PM Saturday V Sunday O AM O PM ▼ : 00 ▼ If the above hours do not reflect your business hours, please click the "Customize" button below to expand the list above and change the days you need as required. Customize Check the box below and add notes to complement your business hours. Notes could include text such as "By Appointment Only" etc. Notes Payment types accepted: Visa MasterCard American Express Debit Check Cash Select All If a payment type you accept is not listed above, please select the "other" box below and add it here. Other payment types may include: PayPal, e-money transfers etc. Other e-Commerce Enabled? Yes

Next

#### 4)Describe your business. What does your company do?

If a customer reads this will they understand your business and the products or services you offer?

holding tank cleaner

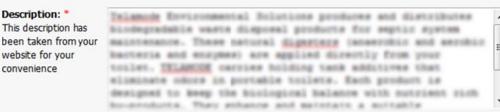
Sio degradable

Aerobic

Enzyme

Twis Blast

If there is no description below, or the descripton we've gathered for you doesn't accurately describe your business, please change it below:



#### 5) Products and Services

You can make your listing more searchable by adding some of the products and/or services you provide to your customers. Please add up to 20.





Click here to continue

Congratulations! Your free listing for has now been registered in the ShopInCanada Directory, and you will be contacted by phone to verify the information submitted.

Your listing will not apear in our directory until you have been emailed a temporary user name and password which can be used to make changes to your listing at any time upon final approval. You can call us at 1-877-292-7467 at any time to check the status of your approval.

Click the link below to add your logo to your listing & to add a picture to represent what you sell or what you do.

Click here to continue

I'm done. Take me back to http://www.shopincanada.com

# 9. ZipLocal.ca

#### Google PR = 5

- Complete the pop-up box.
- Good luck filling in the security code though. Didn't work for me.

Brand Furniture at Sears Shop Quality Furniture from Sears.ca at Low Prices. Browse Now! Sears.ca

Pete The Plumber Plumbing. Heating & Cooling Hot Water Tank Installation, www.PeteThePlumber.com

Heating/Air Conditioning. General Air Precision Tune-up for Only \$79. 100% Satisfaction Guar. calTheGeneral.com

Ada by Google

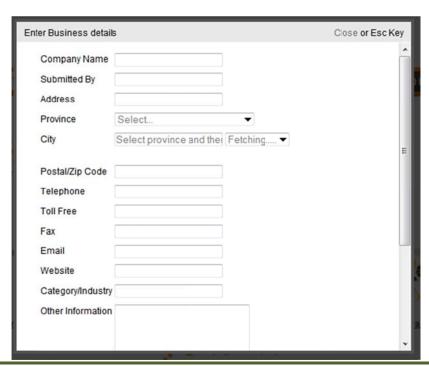
Home | BestPicks | ZipBlog | Red Flag Boals

#### What's Good in Your 'Hood?

Find Restaurants, Spas, Furniture stores, a new Dentist or Lawyer...
Find any business in any City







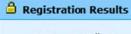
CANADA'S TOP DIRECTORIES - TECHNIQUES TO ACHIEVE HIGH RANKING LOCAL SEARCH RESULTS

# 10. CanadianBusinessDirectory.ca

Google PR = 4



New User Registration / Add Your Business (Free Submission)		
Please fill out this form and press "Submit For Registration" button in order to add your business (add url) and to submit your company's information into our Canadian Business Directory database. Make sure you have read our Rules and Guidelines for this free submission. We actually DO check your submission and are very strict with our rules. Please check first whether your company is already listed in Canadian Business Directory.		
First Name:		
Last Name:		
Email Address:		
Business Name:		
Biz Phone#:	(format: 123-456-78	90)
Postal Code:	(format: L8L 8L8)	
City:		
Biz Address:		
Biz Province:	Alberta ▼ (Canada ONLY)	
Biz Description:	Submit Your Canadian Company Detailed Information	
(Max 255 chars) 255		
Keywords:	Enter Services, Products, Locations - comma separated	
(Max 255 chars) 255		
Website URL:	http://	
Category: Find	Select Category > Click on Find to search  ▼	
Verification:	Copy This Number [4139] into the box:	
	YES, accept my listing and contact me when needed.	
Submit URL	Submit For Registration	

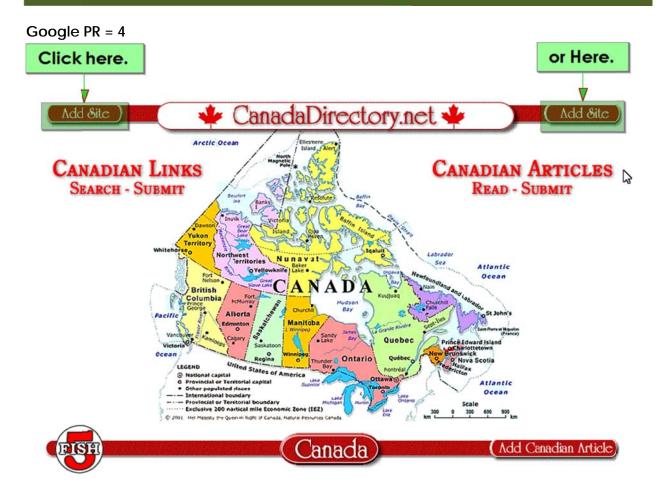


- 1. User Details Inserted Correctly.
- 2. Company Details Inserted Correctly
- 3. You are logged in, and you can access your account!

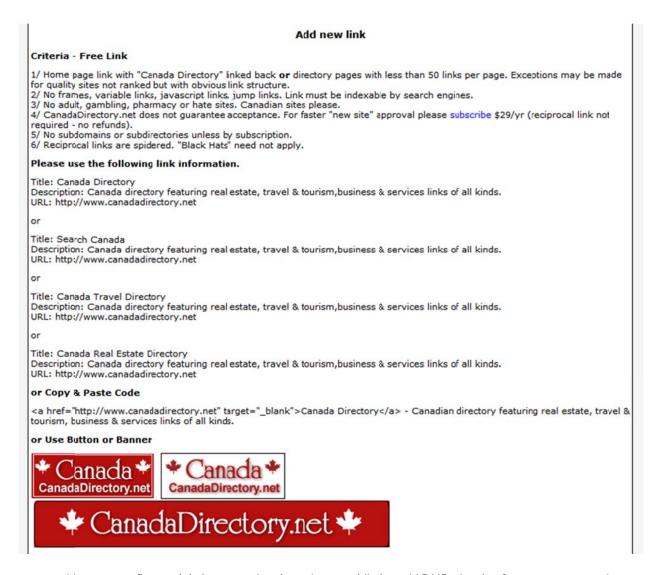
We have sent your account information to the email address (info@clusterwebdesign.com) you provided.

Thank you for registering, Canadian Business Directory Team

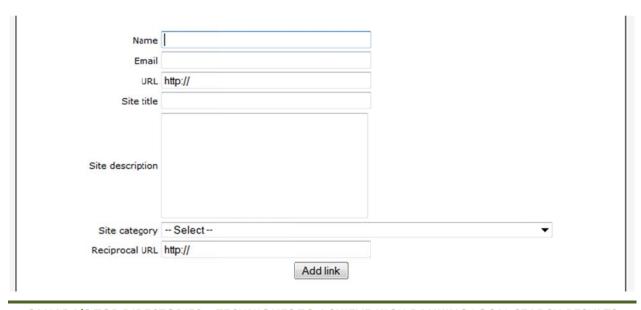
### 11. CanadaDirectory.net



• For a free link at this site, you must add a link back to them on your HOME page. If you don't wish to do this, you may subscribe for \$29/year.



 You must first add the required reciprocal link to YOUR site before you complete the details below.

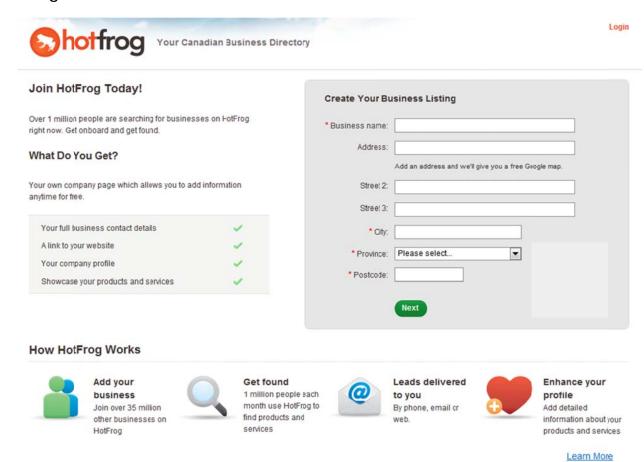


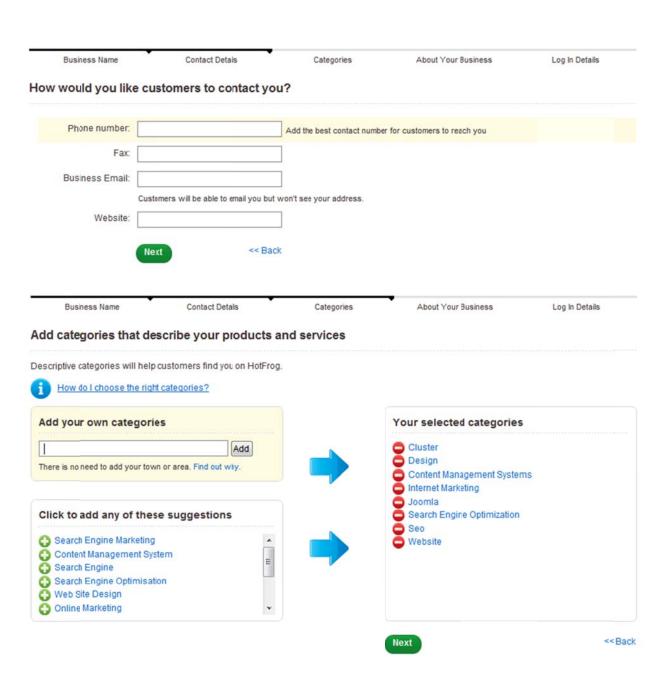
When entering the reciprocal URL, make sure that you add it as, for example, <a href="http://www.clusterwebdesign.com/index.php">http://www.clusterwebdesign.com/index.php</a>, where the home page at my website is index.php. Your home page link may be something like /index.html, home.html, etc.

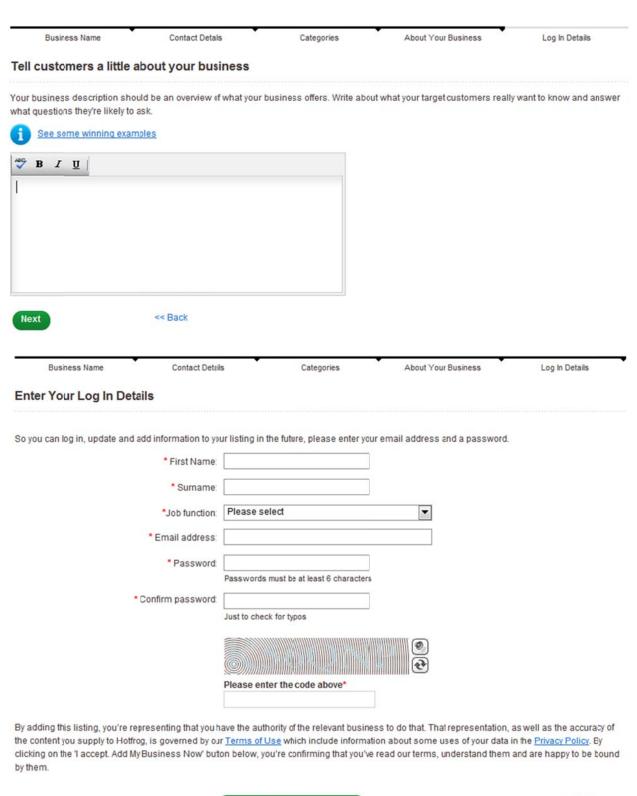
### 12. Hotfrog Canada

(hotfrog.ca/AddYourBusiness.aspx)

#### Google PR = 4







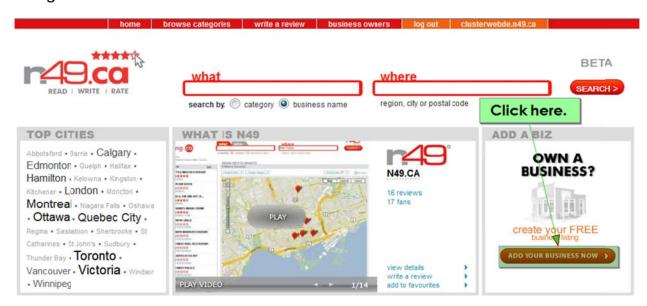
I accept. Add my business now

 Once completed and you've confirmed your email address by way of clicking on the link you'll receive via email, go ahead and fully complete your listing by uploading photos, adding your products/services, and modifying your

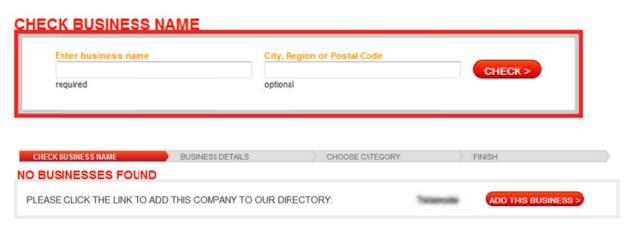
description if necessary. The more you do, the better your listing will do in the search engines.

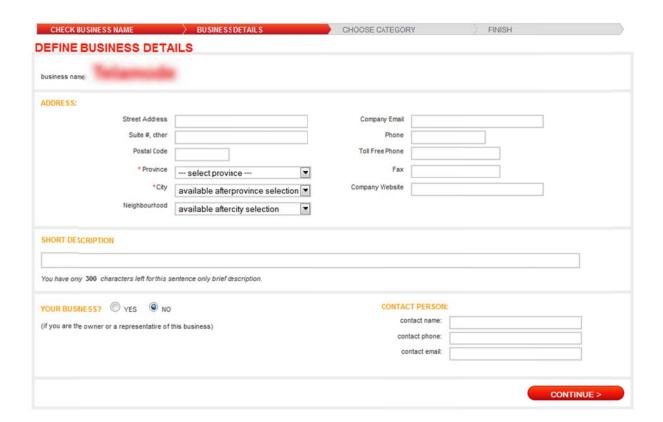
### 13. N49.ca

#### Google PR = 4

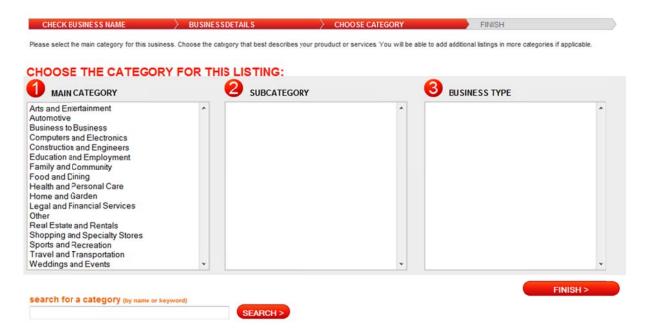


Check your business name first.





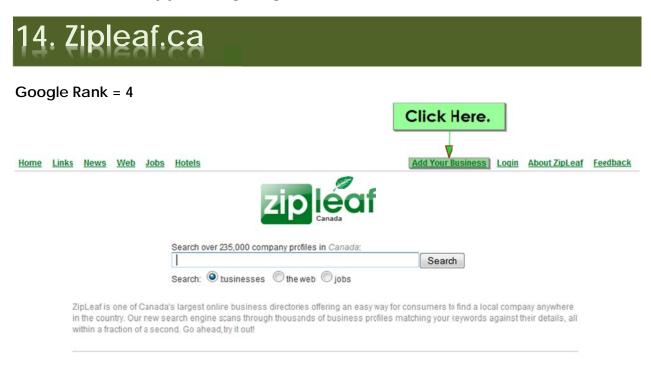
• In the short description, please be sure to include any keywords and keyword phrases that potential customers might enter into a search engine.



 Once you select your main category, the subcategory list will automatically populate. Select the subcategory which best matches your business. If you cannot find your main category, use the search box.



• Further modify your listing using the next screen.





If You Acquired a Gillette M3Power Razor
Between May 1, 2004 and October 31, 2005
You May Be Entitled To Benefits From a Class Action Settlement Visit www.m3powersettlement.com for more information

Canada Business Directory Search Search: O tusinesses O the web O jobs

#### Listing Manager - Add Your Business



#### Is Your Business Listed on ZipLeaf?

If not, you're missing out on 100% FREE advertising that reaches tons of Canada visitors at the most critical point - when they are researching or locating a new company to fulfill their service requirements.

Get listed and get noticed on the ZipLeaf Network, which provides free business exposure that converts our traffic into your clients. It's fast and free to list your etails include the ability to list your products and Click Here. eleases, company descriptions and much more!

Create Your Free Listing Now!

What is ZpLeaf?

- ► Learn more
- Contact customer service for more info

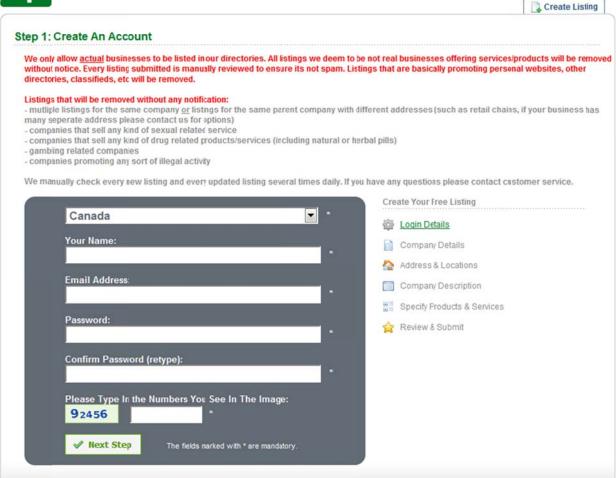
Business Chains/Franchises

Contact customer service to learn how our multiple business management interface can save you time on managing 2+ business listings. Manage Your Listing

- ► Update your listing
- Password recovery
- 1. Free listings do not guarantee any performance increase in your business activities, it is a free service therefore we can not guarantee results.

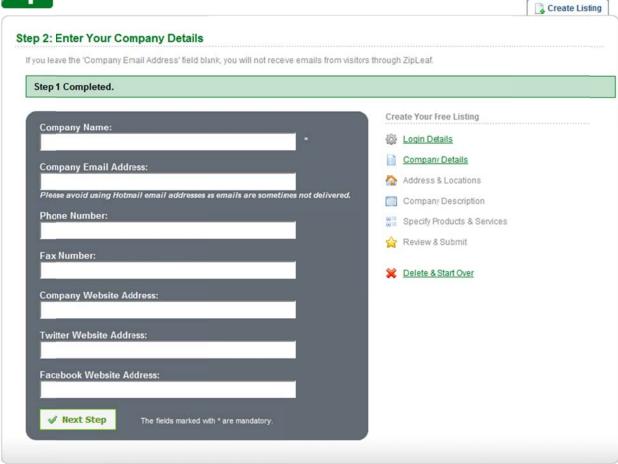
  2. Retail chain's and franchises can use a customized version of our listing manager designed to allow for easy maintenance of multiple listings.
- 3. Business listing accounts are limited to 1 per email address.



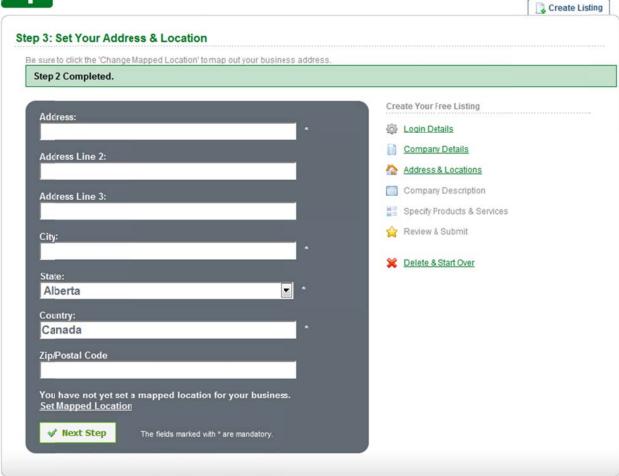


You have to create an account first.

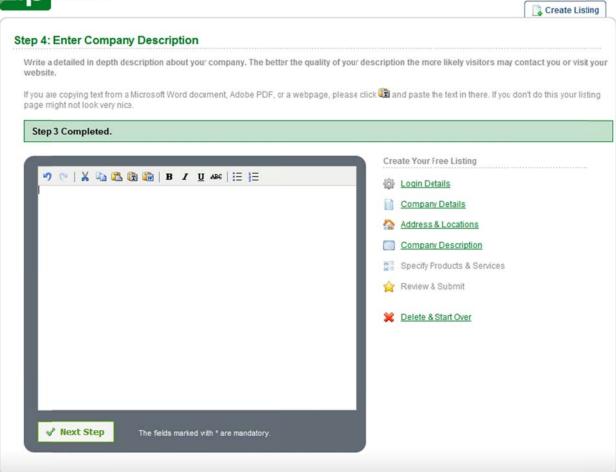




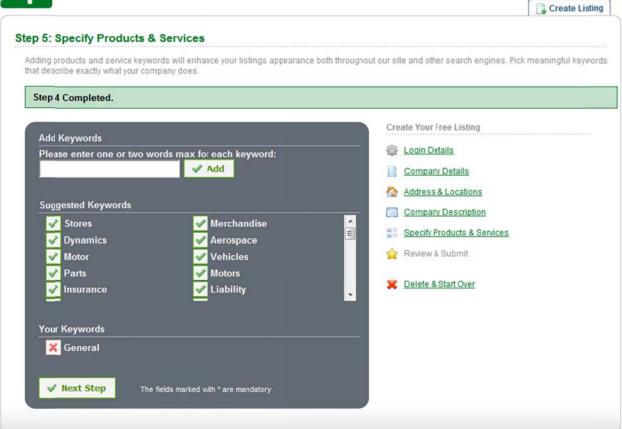




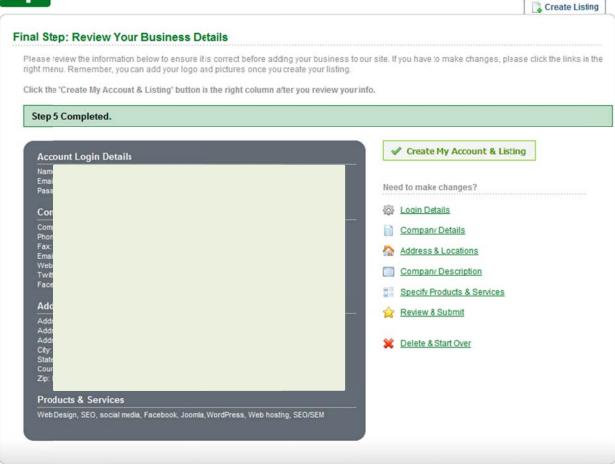






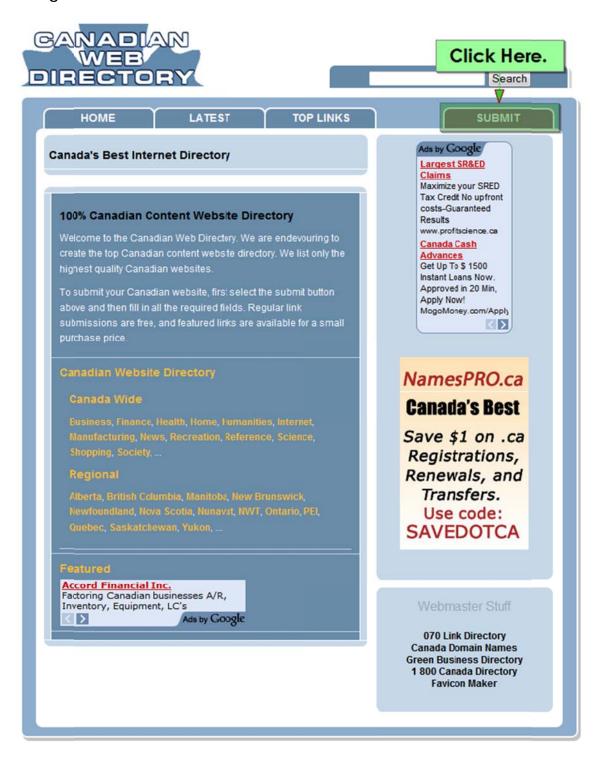


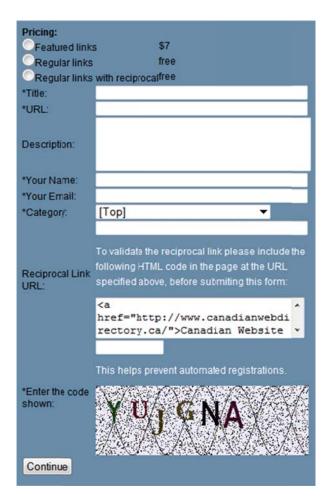




### 15. CanadianWebDirectory.ca

Google PR = 3





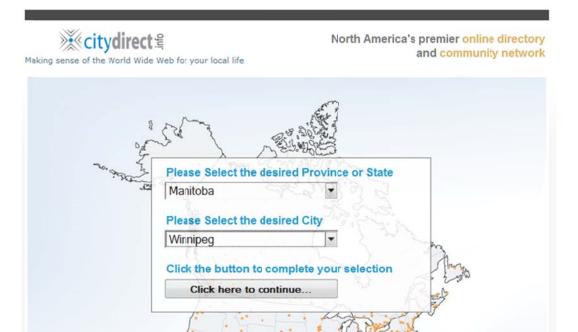
- If you choose "Regular links with reciprocal, make sure to add the reciprocal link url as specified. Otherwise, disregard that part of the form.
- With regard to your description, make ABSOLUTELY SURE that it is 3 full, meaningful sentences, all 100% original. Don't just copy something from your website and paste it here. It must be absolutely unique.

# 16. CityDirect.info

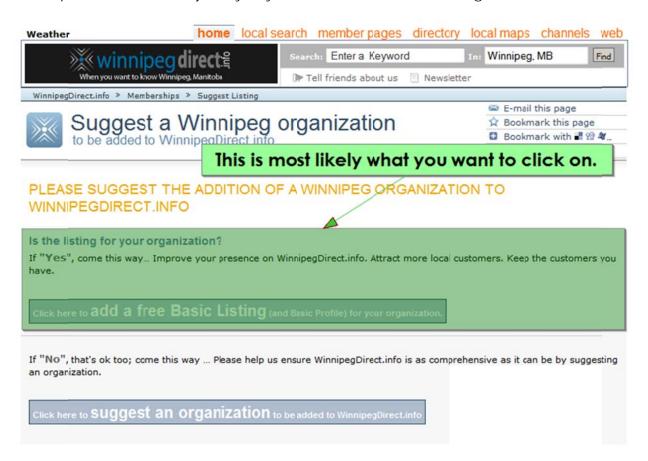
#### Google PR = 3

- Scroll right down to the bottom of the page till you reach this box. It's just about at the bottom of the page.
- Adding your business to this directory may take you up to 30 minutes as there are about 15 screens to go through. Just an FYI.

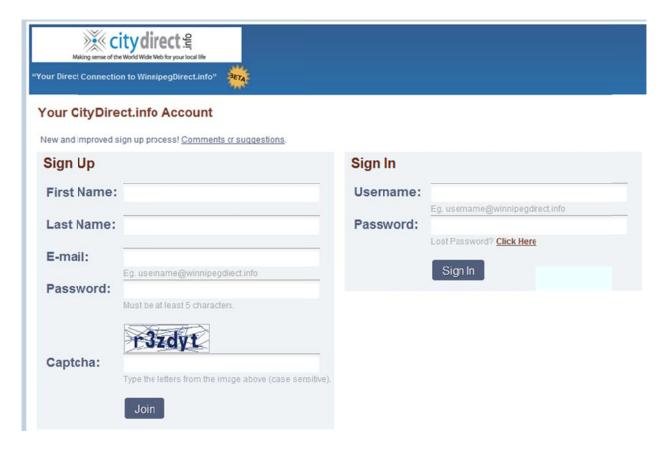




• Choose your Province and City from the drop-down lists. If your city is not listed, pick the closest major city to you. You will be able to change it later.



 Because I chose Manitoba and Winnipeg, the listing I'm going to add will go directly into winnipegdirect.info. If you are in a different province, yours will be different.



First, you must create your account.



Click on "Find your Organization"



• Type in your phone number as XXX-XXX-XXXX



• Presumably, your company won't be found so you'll need to now check it by the company name and location.

#### Search for Organization



• Click on "Create It!"

Identification / Bran	ding			
Trade name of orga	nization:		* required	
Slogan / motto / tagl	ine:			
Established since:				
< Back   Next >	Finish			
Contact Information				
Help people contact you				
Primary Contact Name:	Carle Funk	* required	d	
E-mail address:	Make Private	* required	d	
Telephone number:	Eo user@domain.com Make Private	Ext	* requir	ed
Toll-free number:	Eo +1 555 555 5555 Make Private	Ext		
Mobile phone number:	Eg +1 555 555 5555			
Fax number:	Eq +1 555 555 5555 Make Private			
Website:	Eq. +1 555 555 5555 Make Private			
	Eg http://www.website.com Make Private			
< Back Next >	Finish			

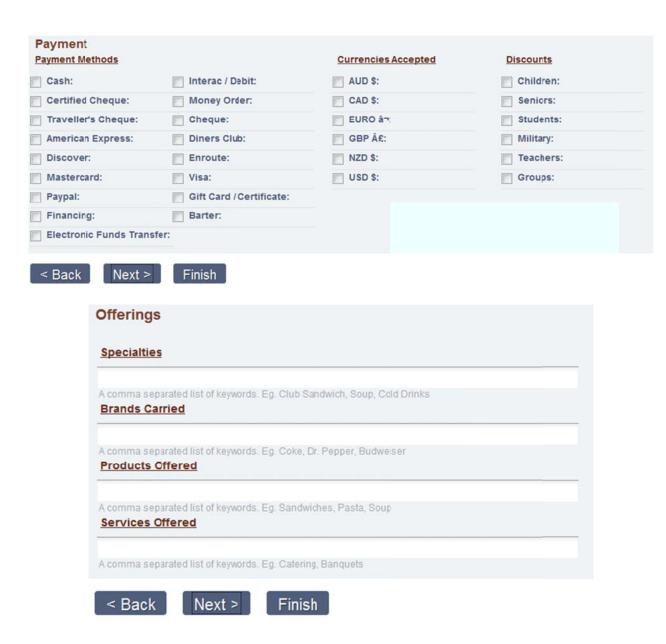
 Take note of what you can "Make Private" and set them according to your wishes. You can change this later if you want.

Location In							
Street addre	ess:	Make Private			* req	uired	
Location:		Winnipeg  Make Private			МВ	CA	* required
Zip / postal	code:				* req	uired	
Neighborho	ood:	Make Private					
Closest ma	jor intersection:	Make Private					
Closest tran	nsit stop:						
100	Next > Fin	ish					
1	Day	Open		Close			
	Sunday	hr <b>▼</b> 00	▼ am ▼	hr 💌 00	<b>p</b>	m 💌	
1	Monday	hr <b>▼</b> 00	▼ am ▼	hr 🔻 00	▼ p	m 🔻	
1	Tuesday	hr ▼ 00	▼ am ▼	hr ▼ 00	▼ p	m 🔻	
١	Wednesday	hr 💌 00	▼ am ▼	hr 💌 00	▼ p	m 💌	
7	Thursday	hr <b>▼</b> 00	▼ am ▼	hr 🔻 00	▼ p	m 💌	
ı	Friday	hr <b>▼</b> 00	▼ am ▼	hr 💌 00	▼ p	m 🔽	
\$	Saturday	hr ▼ 00	▼ am ▼	hr 💌 00	p	m 💌	
)	Appointments available	e outside of regular	hours				

Next >

Finish

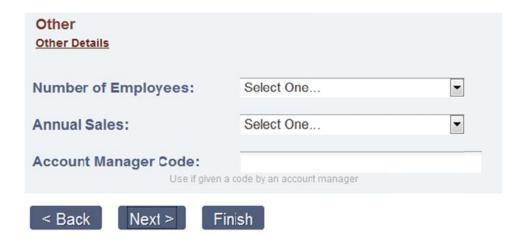
< Back

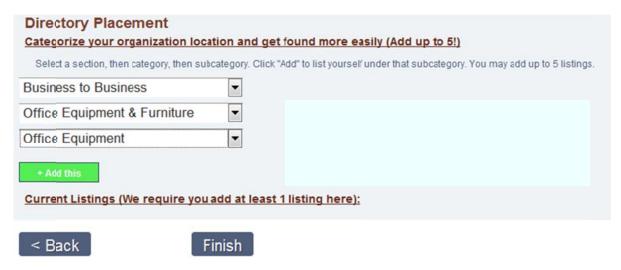


 Make sure that you use your top keywords and keyword phrases in the above section.



• Use the "+ Expand more..." if your language isn't listed here.





• This screen starts off with the top (Section) of 3 lines. Choose your Section first, followed by your Subcategories. Be sure to click on "+ Add this" once you're done. You may add up to 5 categories. *Use them all if you can.* 

#### Thank You!

You have successfully added to your account.

	Basic	Enhanced
Start Page	1	Enhance
Profile Page	1	Enhance
<b>Directory Listings</b>	1 ( <u>Add</u> up to 5)	0 (Enhance Unlimited)
Videos	0 ( <u>Add</u> 1)	0 (Add Unlimited)
Twitter	Add	Enhance

Continue to Account Summary

### 17. LookUpCanada.ca

### Google PR = 3

cofars.ca – post an ad for free (no hyperlinks)



#### Click on "Add My Site" and then type in your website's URL look up Store Free Listing Map Listing Web Blast Design Services Search... Home > Free Listing Help | Account | Tart Website Listings Type in your website URL A revolutionary way lookup for Canadian Businesses to market online. It's free and only takes a few seconds to add your website to the LookUp Canada National Search Network. Built exclusively to link Canadian consumers to Canadian businesses. Join our local online marketing revolution today. Learn More Get On The Map! See Your Ad Here... Be sure to let your target audience know where you're located Website Listings with "Local Priority". Flower Delivery Toronto - Toronto Florist - Gift Baskets Same day delivery for flowers and gift baskets to Toronto Ontario Canada. Easy online ordering or call us toll free. Cho... "Fower Delivery Toronto, Ontario-Toronto ... Flower Delivery Toronto, Ontario-Toronto ... URI: http://www.flowersfortoronto.com/ Add your URL free to our search engine database. Learn more Toronto Florists - Toronto ON Flowers Delivery - Ginger Flower S... about having a Local

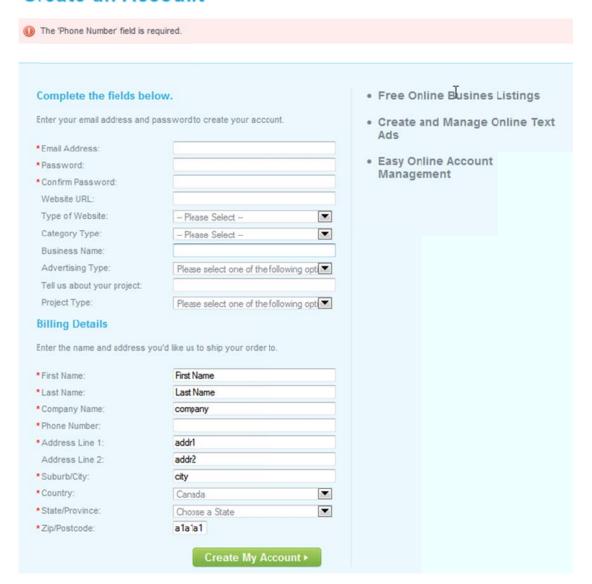


Ginger Flower Studio, your local Toronto florist, delivers fresh flowers throughout the Toronto, ON area. Ginger Flower S....
Fowers| Wedding| Toronto Flowers Home| ... HOME ABOUT US ABOUT FLOWERS MY ACCOUNT HELP ...

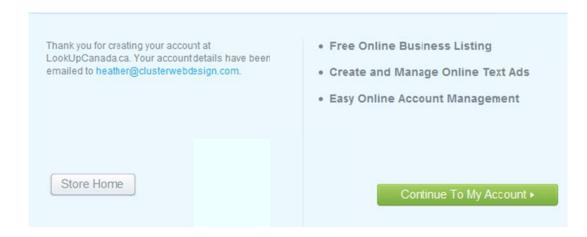
CANADA'S TOP DIRECTORIES - TECHNIQUES TO ACHIEVE HIGH RANKING LOCAL SEARCH RESULTS

Priority Map Listing along the way.

#### Create an Account

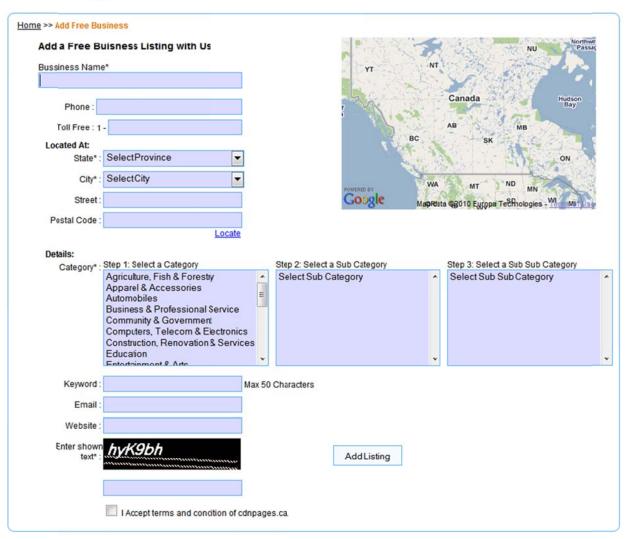


#### Your Account Has Been Created



# 18. CdnPages.ca





### **Conclusion:**

And there you have it; a list of 18 Canada-friendly directories to list your business. You should consider this just a start, however. Remember – the more inbound links your website has, the higher the value the search engines place on your website. The higher their value (i.e. Google PageRank), the closer to page one of the search engine results page your site will get, and getting to page one is what every business is after.

The problem with adding your business is that, it can be very time consuming. That's why Cluster Web Design offers Local Search business listings as one of its services. Keep reading for more information!

### Local Internet Marketing

Today, more than ever, potential customers are searching **the web** for YOUR local products and services. We're all familiar with that old adage of "*location, location, location*." Well, these days, it has a far broader meaning as now it applies to your internet presence as well!

Brick and mortar businesses not looking to sell their products and/or services to people hundreds or even thousands of kilometers/miles away now need to market locally – on the Internet. As such, businesses adding **local marketing tactics** to their existing

such, businesses adding **local marketing tactics** to their existing search engine optimization, search engine marketing and social media marketing strategies are now finding more success as customers will find those businesses in local internet searches.

Do some research on the statistics on how many people will conduct online research before calling or walking into a business and making a purchase. The statistics are staggering and growing!

We understand that small businesses must be feeling somewhat overwhelmed by the magnitude of online marketing expectations. It was once thought that all a business had to do was simply build a website. However, now, small businesses are told – correctly – that their "off-line" marketing strategies are simply not enough.

Success is certain to follow for your local online advertising campaign with the assistance of Cluster Web Design!

Cluster Web Design offers four **Local Search Marketing Packages** to meet any marketing budget. The right package is determined by the needs of your business. Choose the option that is best for you and watch your sales and traffic build.

Because some major local directories are country-specific (i.e. Yahoo! Local only allows US companies to add their listing) the following services are broken down by country out of necessity.

LOCAL MARKETING				
PACKAGE	DESCRIPTION	PRICE		
Local Essential 5 Pack - 🕶 🔤	Get listed in the top 5 online directories.	\$57		
Local Power 8 Pack - 1	Get listed in the top 8 online directories.	\$97		
Local Extreme 15 Pack - 🛂 🔙	Get listed in the top 10 directories plus the 5 top directories within your business class.	\$127		
Local Ultimate 25 Pack - 🕶	Get listed in the top 15 directories plus the 10 top directories within your business class.	\$157		

Note: All packages include Google Local (Google Maps) and Google's DMOZ directory. All US packages also include Yahoo! Local and Bing Local. Acceptance into any directory is not guaranteed. A submission will be made to any directory up to 3 times.

## **Click Here to Order Now!**

LOCAL MARKETING + SEARCH ENGINE OPTIMIZATION + SOCIAL MEDIA MARKETING							
		BASIC BRONZE SILVER 6 MONTH TERM			GOLD		
	DESCRIPTION	\$500/MONTH	\$1,000/MONTH	\$2,500/MONTH	\$5,000/MONTH		
	Local keyword analysis - local search engine marketing keywords including competition analysis	5	10	25	50		
	Setup of Google Analytics	X	X	X	X		
<u> </u>	Google Webmaster Tools	X	X	X	X		
MONTH 1	Yahoo Webmaster Tools (US Only)	X	X	X	X		
	Bing Webmaster Tools (US Only)	X	X	X	X		
	Full on-page optimization of home page plus additional pages (Title tags, ALT Image Tags, Descriptions, keywords on page)	5 pgs	10 pgs	25 pgs	50 pgs		
	XML Sitemap creation and submission to major search engines	Χ	X	X	X		
MONTH 2	Submit and / or optimize business listings in Google Places (Google Maps), Yahoo! Local (US only) & Bing Local (US only)	X	X	X	X		
	Submit and / or optimize business listings in local directories	5	10	15	20		
MONTH 3	Create and / or Optimize Social Media profiles (such as Facebook, YouTube, Twitter, Linkdln, Myspace, Tumblr)	3	6	15	30		
	Create unique articles to be published on your website designed to attract links.	3	6	15	30		
MONTH 4,5,6	Article Submissions – one article will be submitted to 50 article directories	1 article on 25 sites	1 article on 50 sites	3 article on 150 sites	3 article on 300 sites		
MONI	Organic link building -Original Relevant Content Posts on Blogs w/ Embedded Links	10	20	50	100		

# **Click Here to Order Now!**

Stay tuned for more eBooks by Cluster Web Design!

Coming soon are:

**USA'S TOP DIRECTORIES** 

**MAKING MONEY WITH YOUR SERVICE-BASED WEBSITE** 

**CREATING LINK WHEELS** 

**GROWING YOUR EMAIL MARKETING LIST** 

... plus more

This eBook prepared by <a href="http://www.clusterwebdesign.com/local-search-marketing.html">http://www.clusterwebdesign.com/local-search-marketing.html</a>

